Increase Engagement with giveGreater.org

December 2022



Meet the Team



Kelsey Rossbach

Project Director



Stephanie Chung

Nonprofit Relations Manager

Submit Your Questions



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Agenda



- giveGreater.org Overview
 - Who is GiveGab (becoming Bonterra)?
 - What's New?
 - Profile Approval Status
 - Customizing Your Profile
 - Engagement Tools
 - Accessing Donation Data
 - Questions

giveGreater.org Overview

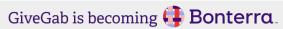
www.givegreater.cfgnh.org

- Fully searchable online database of local nonprofit organizations
- Customizable profile for better donor engagement
- IRS verified 501(c)3 organizations or fiscally sponsored organizations
- Must be verified to accept tax deductible donations
- File an IRS form 990 or 990EZ *
- Must be able to accept ACH deposit transfers into a valid checking account

Benefits of Participating



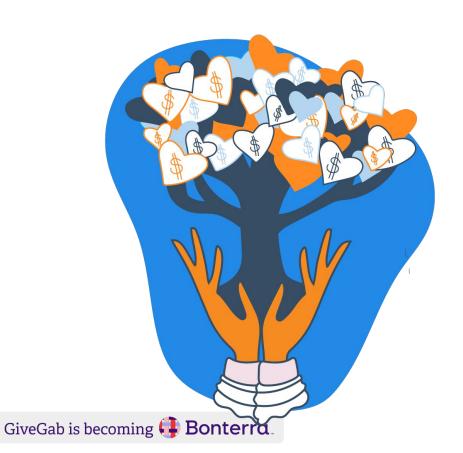
- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Increase awareness of your organization among potential donors and new audiences
- Tell your story and make a case for support
- Help the community understand the need for your services, solutions, and results
- Profile acts as integral part of grant applications to The Community Foundation and others
- Seamless integration with the The Great Give



Who is GiveGab?



Who is GiveGab?



GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Host a secure, reliable and transparent platform for giveGreater.org
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
 - PCI Level 1 Payment Processor
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

Credit Card:

2% Platform Fee

\$0.30 per transaction & 2.5% transaction fee (Stripe)

4.5% + \$0.30

ACH:

2% Platform Fee

+

\$3.00 flat bank fee

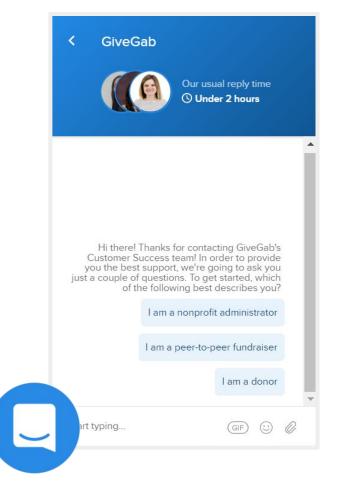
=

2% + \$3.00

*\$100 minimum

How We Support You

- Visit Our Help Center
 - support.givegab.com
- Check Out Our Blog
 - o givegab.com/blog
- Send us an Email
 - CustomerSuccess@givegab.com
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble

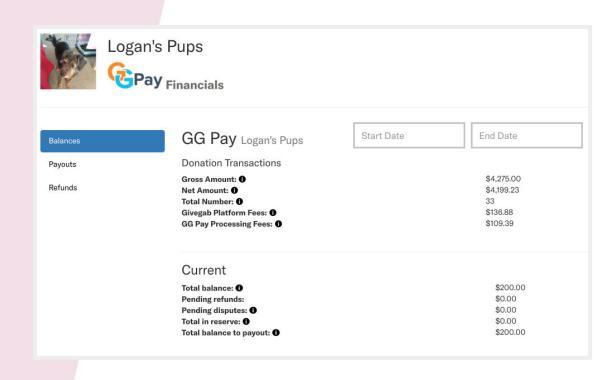


What's New?



Better Reconciliation

- In addition to your existing reports, you can better manage deposits to your account
- Understand your balance and donations from an accounting perspective
- Match each online gift to a deposit

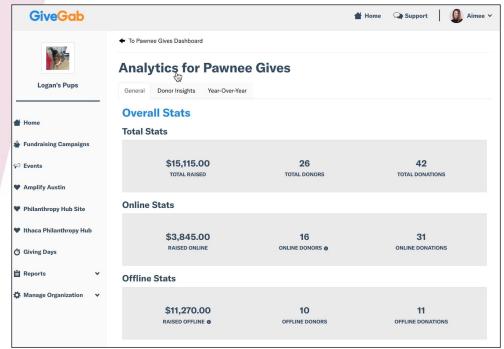


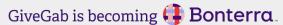
Advanced Analytics

Key stats are available for the following data points:

- Donor counts (online, offline, total)
- Donation counts (online, offline, total)
- Average donation size
- Average donations per donor
- New donors
- Fee coverage

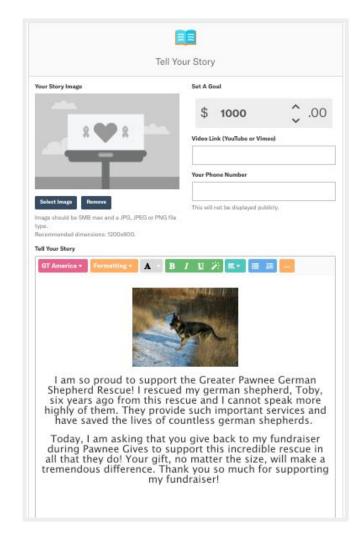






Elevating Fundraisers

- Fundraisers are asked to provide their phone numbers (optional)
- More robust story editor
- Chosen P2P will appear in donor's receipt



Completing Your Profile



Profile Status

- Profile Approval Status
- Submit for...
 - Review or
 Re-Verification
- Profile Expiration Date
- Last Submitted Date

Participation Approval Status

Approved

The organization's profile status has been Approved and is visible to the public.

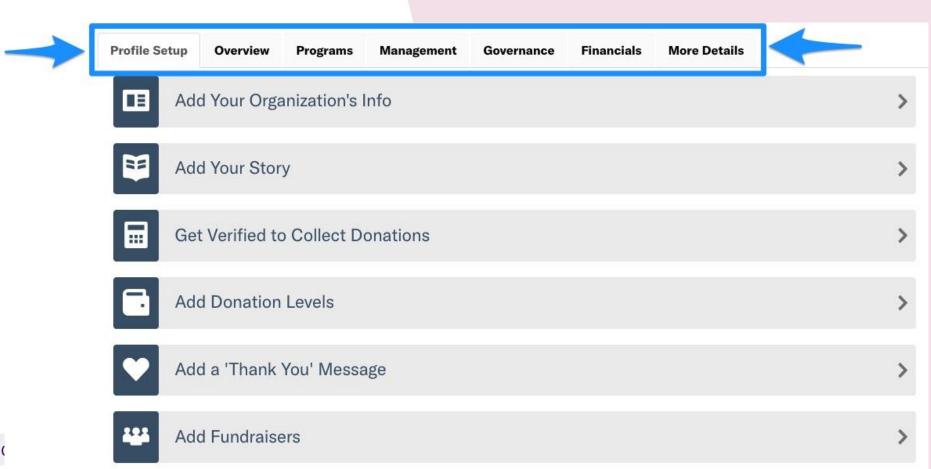


Submit for Re-Verification

Profile Expires: 01/31/2023

Last Submitted: February 18, 2021

Profile Tabs



Profile Setup Tab

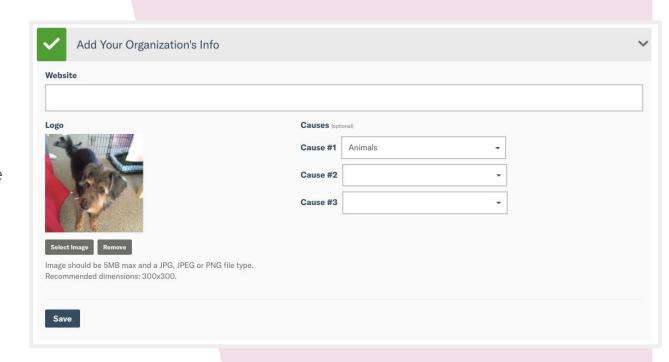


GiveGab is becoming • Bonterra

Basic Info

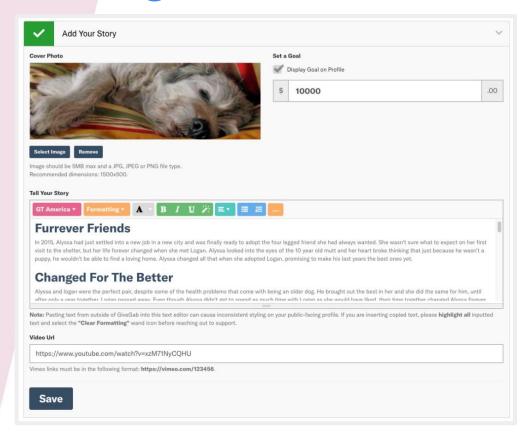
- Logo
- Website
- Causes
- Pro Tip: Adding

 causes to your profile
 can help new donors
 find you by our
 cause-based search!



Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's goals and aspirations through words and visuals



Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your
 "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified on GiveGab

Complete Your Verification

Set Up Donations

Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash.

Don't have your EIN? Search here.

Save

Payment Processor Verification

Verify Your Organization

Get Verified on GiveGab



Tell us more about your business

Stripe collects this information to better serve your business and help meet the requirements of regulators, financial partners, and our Services Agreement.

Legal business name

Company

The combination of your name and Employer Identification Number (EIN) must exactly match the one listed on your IRS documents (e.g., Letter 147C or SS-4 Confirmation letter), including capitalization and punctuation.

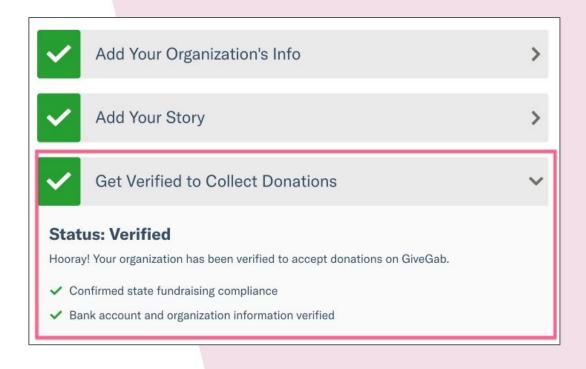
Employer Identification Number (EIN)

If you use your Social Security number for business tax purposes, you can enter that instead. If you are uncertain about which Tax ID guidelines are best for your organization. please refer to this support article.

Doing business as Optional

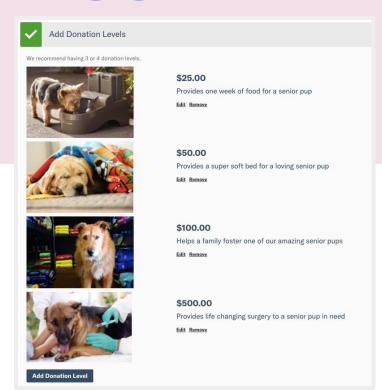
The operating name of your company, if it's different than the legal name.

Are you able to accept donations?





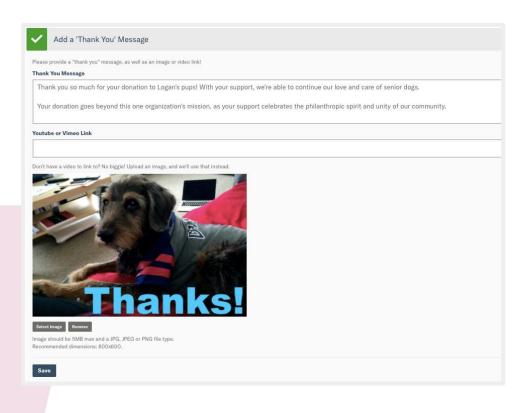
Suggest Donation Levels

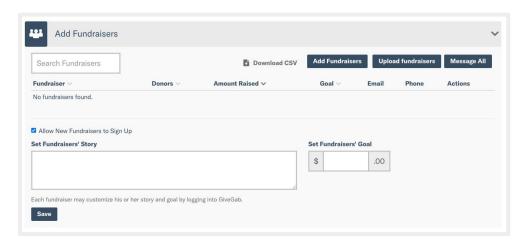


- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

- A Thank You email that comes from your organization
- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt

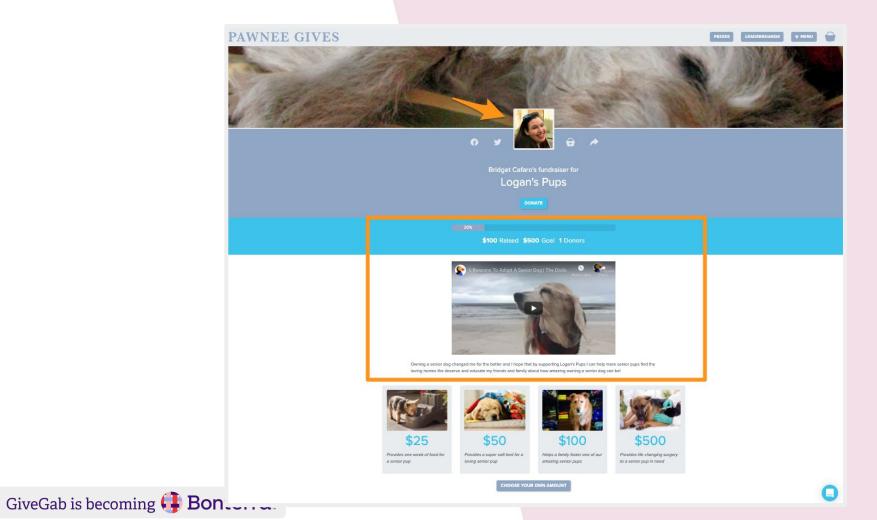




Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
 <u>Fundraising Training Video</u>





Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

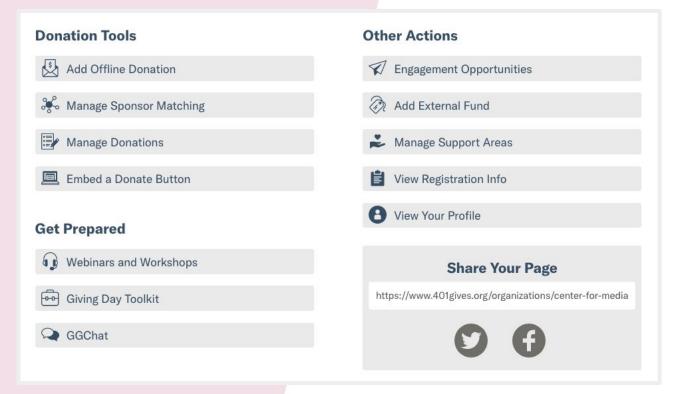
Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la





Key Dashboard Tools



Volunteer Engagement Opportunities

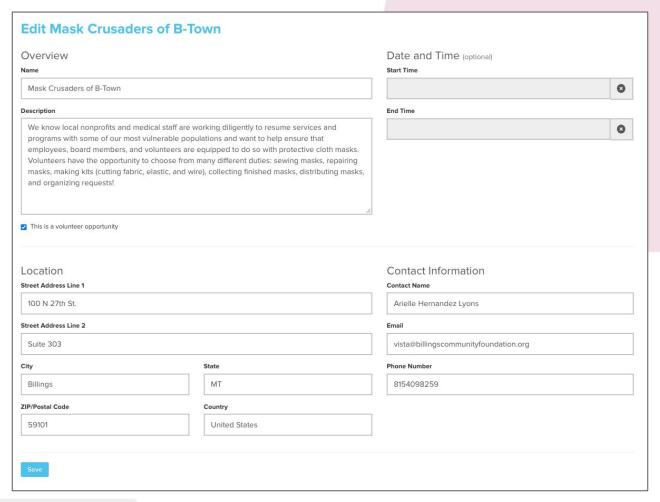


- Highlight volunteer opportunities, events, or other unique opportunities for supporter involvement on its own page
- Connected to your giveGreater.org profile
- Add a unique description & details
- Allow supporters to sign up as a volunteer (if applicable)

Volunteer Engagement Opportunities













Volunteer Opportunities

MILITARY MUSEUM GUIDE

Ongoing

ARCHIVISTS - NEW PROGRAM!!

Ongoing

Military Exhibits Guide (Docent)

Ongoing

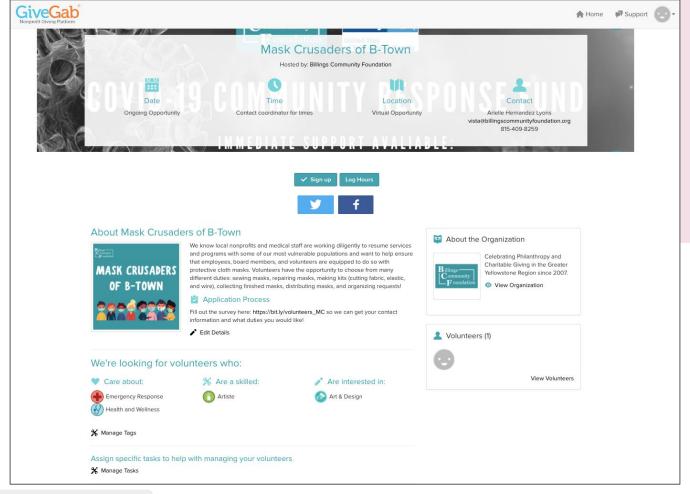
Special Events Team

Ongoing

Military Pride Team

Ongoing





Step Up Your Fundraising with Matches

Use pledged donations as a donor incentive to increase impact!

Once you secure a matching gift, utilize GiveGab's matching tool to add that money into your totals, according to the criteria you set.

- 1:1 Dollar-for-Dollar Matches
- Donor or Dollar Challenges
- Pro Tip: Watch the <u>Matching Training Video</u>



Embed A Donate Button



Embed A Donate

Button

- Same seamless donation process as on giveGreater.org and with support!
- Ties in your profile's branding and giveGreater.org branding
- Easy to set up
- Customize the button text and color
- Preview the form by clicking the button in GiveGab
- Copy & Paste the code provided into your organization's website

Configure Your Donation Button Step One: Add a GiveGab donation button to your website for: Step Two: Choose the text Donate Now Step Three: Choose the color #269F32 **Donation Button Preview** Click this button to preview your donation form. Note: Donations made through this preview form are real donations. Your credit card will be charged. Donate Now Step Four: Copy and paste this code into your website <script src="https://givegab.s3.amazonaws.com/donation-widget/givegab-button.js"></script><button class="givegab-button" data-</p> data-host="https://www.givegab.com" " data-preview="" style="background-color: #269E32:">Donate Now</button>

Copy to Clipboard

Support Areas



What is a support area?

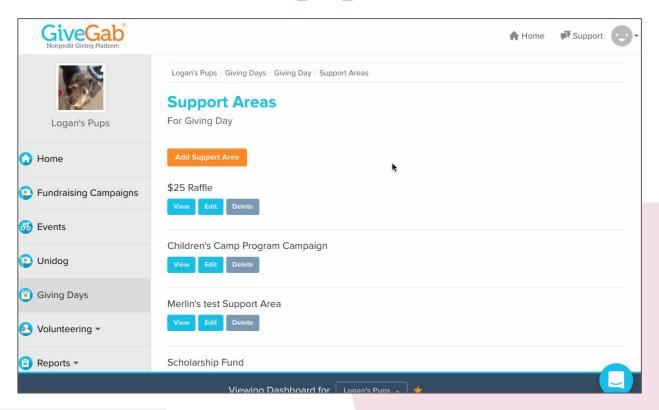
- Highlight a special cause or project for your organization on its own page
- Connected to your giveGreater.org profile
- Create a custom story, donation levels, and more for each support area
- Has its own unique link



Create a Support Area



Create a Support Area





Pawnee Nature Conservancy

DONATE

FUNDRAISE



PAWNEE GIVES

















Grow a Garden Fund

at <u>Pawnee Nature Conservanc</u>y

DONATE

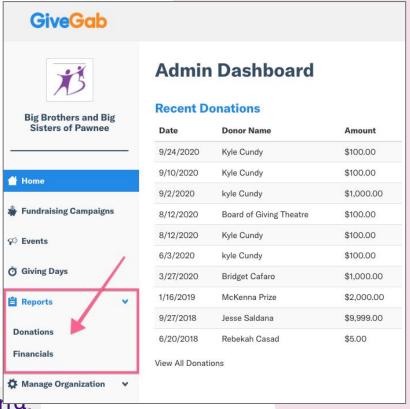


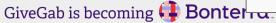
How will you get your donations?



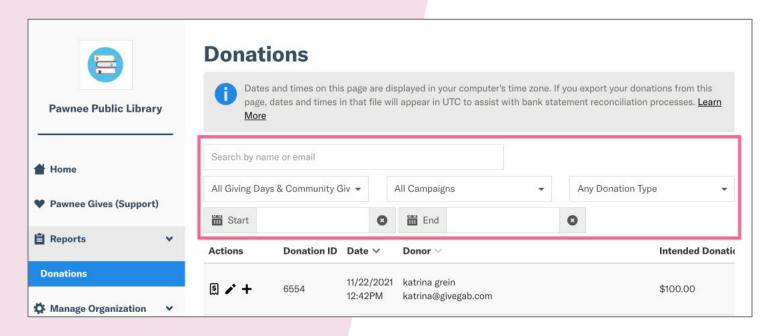
- Donations will be deposited on a rolling basis 5-7 business days after a gift is made
- Deposits will appear on your account from "Bonterra"
- Reference your **new** Financials report to reconcile deposits!

Finding Your Donor Data

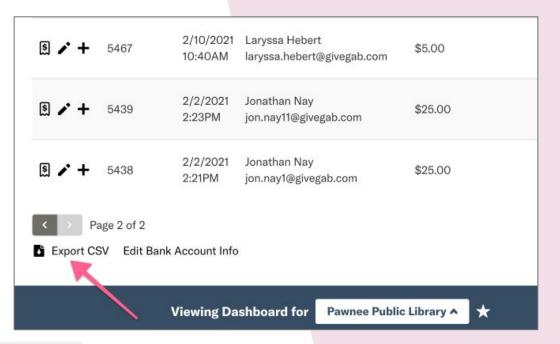




Filtering Your Data



Exporting Your Donor Data

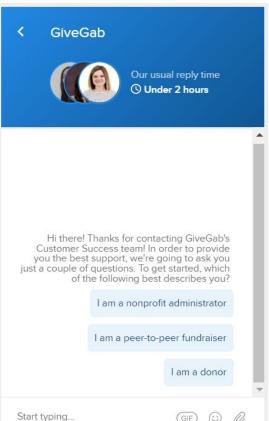


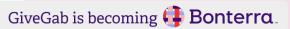


Additional Resources

- Check Out Our Blog for Strategy Ideas
 - givegab.com/blog
 - The Dos and Don'ts of Building a Fundraising Strategy
 - 6 Local Marketing Tips for Community-Giving
 Campaigns
- Visit Our Help Center for How To Support Articles
 - o support.givegab.com
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble







Questions?

