

Welcome

The Nuts & Bolts Webinar will begin in several minutes. Your presenters today are:



Jackie Downing

Director of Grantmaking
and Nonprofit Support
The Community Foundation
for Greater New Haven



Valerie Knight-DiGangi

Program Officer
The Valley Community Foundation



Nuts & Bolts Webinar

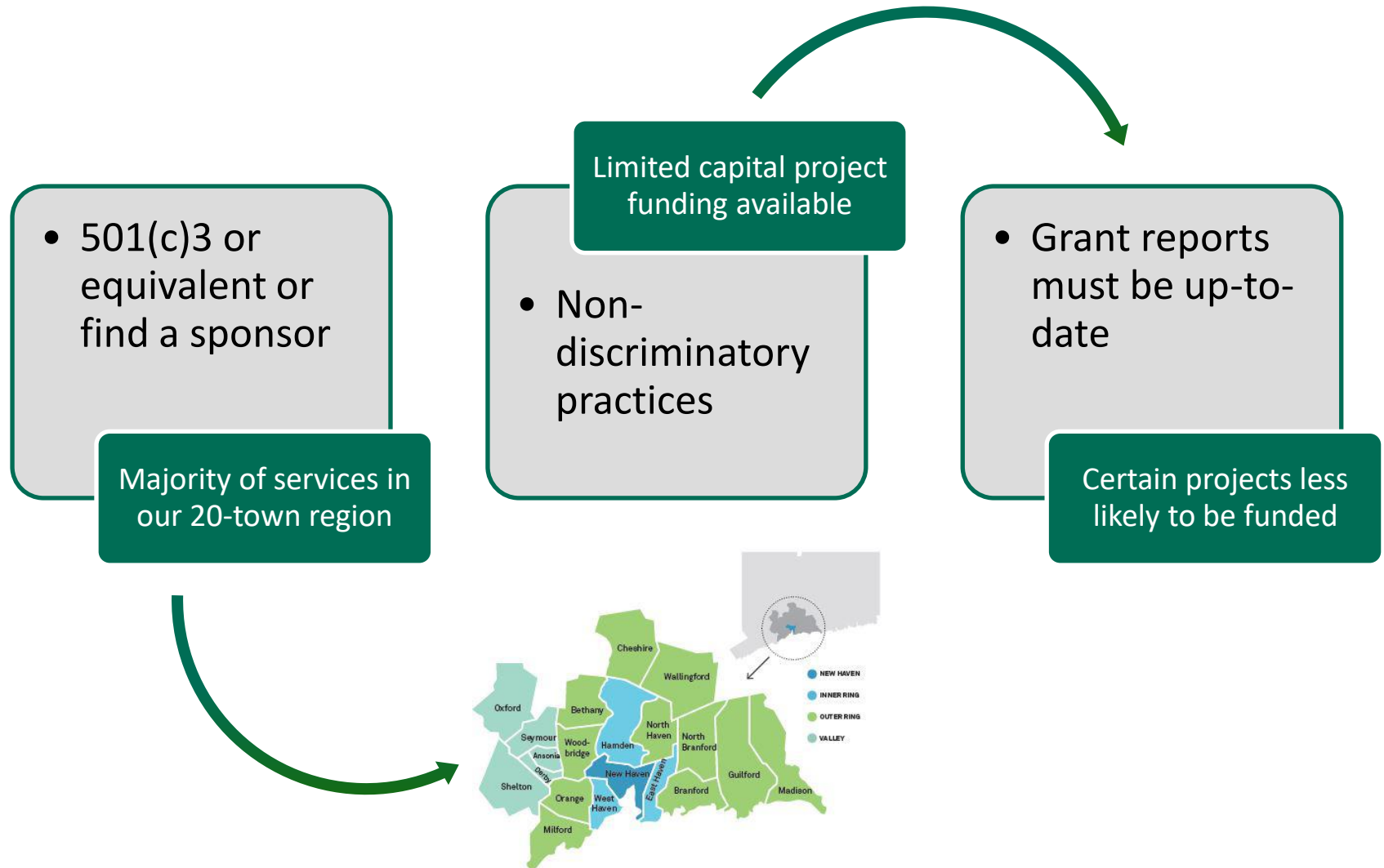
Responsive General Operating Support Grants

Tuesday, January 25, 2022
10:30 a.m. – 11:00 a.m.

in partnership with



Competitive Grant Eligibility



Guiding Principles for Nonprofits

It is the belief of The Community Foundations that the best use of the community's endowment is to invest in nonprofits that display the following:

- **Vision for the Community:** clear goals and objectives for community impact informed by a planning process that includes input by stakeholders with lived experience
- **Social & Structural Determinants of Equity:** how your mission and your work contribute to improving the social and structural determinants of equity.
- **Accountability:** ongoing evaluation of impact
- **Vision for the Organization:** clear goals and objectives for how it maintain or improve its governance, management, operations and programs
- **Culture of Diversity, Equity and Inclusion:** policies and procedures that respect and advance diversity, equity and inclusion; members of the Board and staff reflect the community served.
- **Vitality:** sound practices for financial management, with a lens for sustainability

Responsive Grant

General Operating Support (GOS)

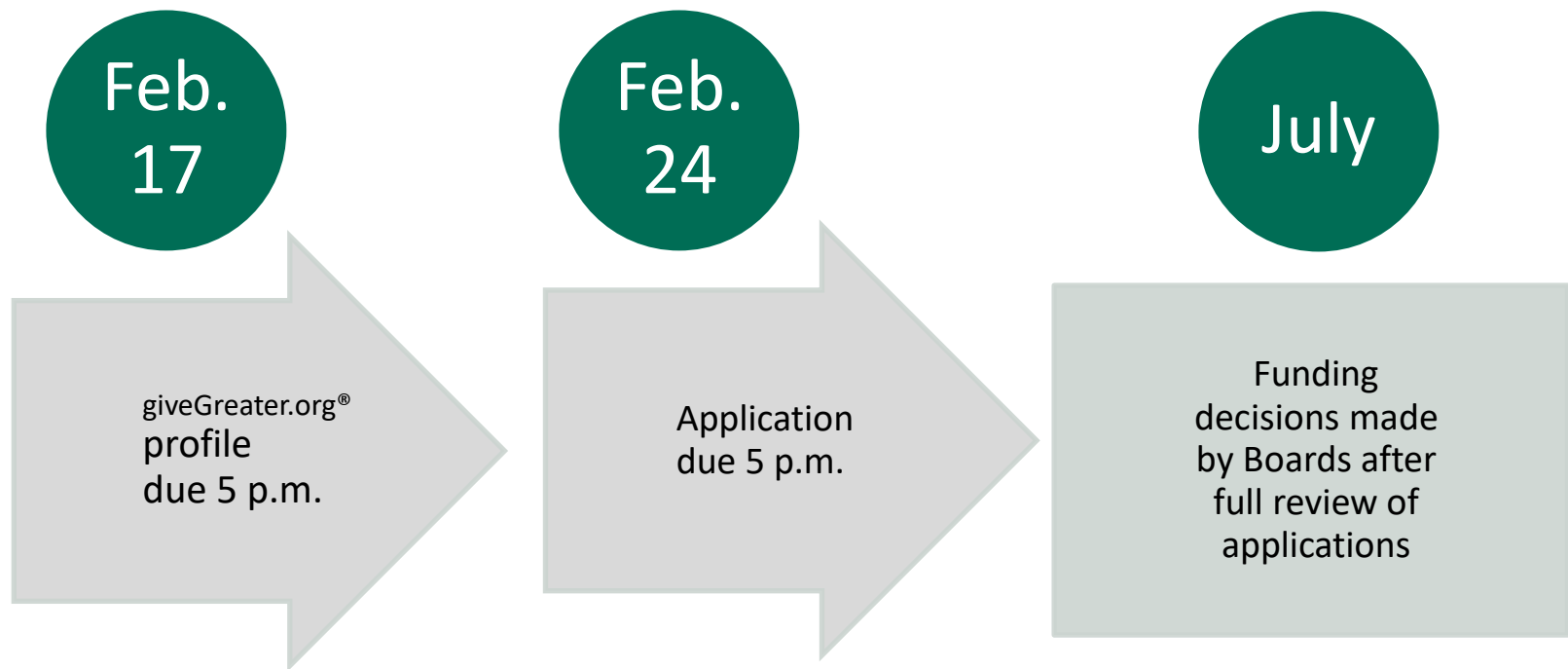


To further the general mission and work of an organization, rather than for a specific purpose or project

- Applicants must have a published giveGreater.org® profile
- An organization cannot apply if it has a current GOS grant that extends beyond 2022
- Average grant size is between \$20K-\$35K per year
- 1, 2 and 3 year grants awarded
- Application available on www.cfgnh.org and www.valleyfoundation.org

2022 Review Process and Timeline

Responsive General Operating Support



Login Screen for Online Applications

Introducing Blackbaud



Please Sign In

Welcome to our new Online Application Site

- Please note that your log in information from our previous online application site is no longer valid.
- First time applicants, click the "Create Account" button before entering email.
- Once you have an account, please sign in using your E-mail Address and Password.

E-mail

Create Account

Password

Forgot Password?

Login

Organization Information

- Organization Name
- Employer Identification Number
(If you are using a fiscal sponsor, enter the EIN of the fiscal sponsor here.)
- Incorporation Date
- Street Address, City, State, Zip
- Website
- Organization's mission statement and vision statement (500 words or less)

Fiscal Sponsor Information

- Organization Name
- Street Address, City, State, Zip

Contacts

- **Contact for Organization**
(List the CEO or Board Chair for all-volunteer organizations)
- **Contact for Request**
(List the person who is most familiar with the grant request)

Request Information

- What is the total amount requested?
- Is this a multi-year request?
(specify the amount requested for each of the following three years): Year 2022, 2023, 2024
- How did you determine the amount of this request? (<250 words)
- What financial and/or operational challenges is your organization facing as a result of COVID-19? (<500 words)

Community Impact

- List 1-3 outcomes that your organization will achieve during the time period of this request **in terms of its impact on its target population and/or the community.**
 - Outcome (<255 characters)
 - What are your planned activities to achieve this outcome? (<500 words)
- Why are the above outcomes a priority for those you serve? (<500 words)

Community Impact

- How do you evaluate the effectiveness of your programs? (<500 words)
- Based on the results of your evaluation, list 3-5 examples of how the population you serve has benefited from your programs over the last year (numbers served; behaviors changed; retention/completion rates, etc.) (<750 words)

Organizational Impact

- List 1-3 outcomes that your organization will achieve during the time period of this request **in terms of its impact on its organizational strength.**
 - Outcome (<255 characters)
 - What are your planned activities to achieve this outcome? (<500 words)
- Why are the above outcomes a priority for your organization? (<500 words)

Organizational Impact

- What steps have you taken to address equity within your organization? (staff, Board and volunteers) (>500 words)

Demographics

- Total number served; directly; indirectly (explain)
- Define your target market as specifically as possible (e.g. race, ethnicity, gender, age, varied abilities, sexual identity/orientation, geography, income status). (<500 words)
- Towns Served – by percentage
- Race and Ethnicity – by number
- Gender Identity – by number
- Age – by number
- Income – by number
- Explanatory paragraph – tell us if you are using estimates or why you do not capture this information

Financials

- Most recently completed fiscal year income and expense figures
- Current fiscal year projected income and expense figures
- If more than a 15% difference, explain
- Other revenue sources support (%)
 - Federal Government
 - State Government
 - Local Government
 - Foundations
 - Corporations
 - Individuals
 - Investments
 - Program Fees/Earned
 - Other (List other)

Financials

- Describe the financial health of your organization. Please include information on your cash flow, operating reserve, endowment, available and drawn down lines of credit. (<500 words)
- Describe board members' and committees' roles in fundraising and fiscal oversight. (<500 words)
- If you do not receive funding from The Foundations, how will it affect your operations and your ability to serve the community? (<500 words)

Attachments

TO UPLOAD A DOCUMENT:

Click the "choose File" or "Browse" button.

Browse to the document on your computer.

Select the document, then click OK.

You will return to this page.

Click UPLOAD to complete the process.

1. Operating budget for current fiscal year (income/expense)
2. Projected operating budget for the **first** fiscal year for which funds are requested (including the amount of this general operating support request)
3. **For organizations providing services statewide**, operating budget for current fiscal year for income and expenses for our 20 town region.
4. Current strategic plan (optional)

Certification

giveGreater.org[®] checklist

- Applicants requesting a Responsive Grant must create or update a giveGreater.org[®] profile as part of the application
- Deadline to make changes to an existing profile, or to complete a new profile for this grant is February 17
- To open a profile, go to www.giveGreater.org and click on the “Open a Profile” link in the gray bar
- Be sure to click “submit” with changes and new profiles
- Questions? Contact Stephanie Chung at schung@cfgnh.org

Reporting Grant Progress Conditions

The following are conditions of all responsive grants:

- Submission of an annual report on the progress made toward outcomes
- Updates to a grant recipient's existing giveGreater.org® profile
- Subsequent years of funding are conditional based on performance and progress toward stated outcomes



Resources

- General questions
- sfabish@cfgnh.org

Sarah Fabish



- General questions
- Technical support for online application
- dcanning@cfgnh.org

Denise Canning



- General questions
- Arts grants
- BIPOC Cohort
- Consultant Support
- jdowning@cfgnh.org

Jackie Downing



- All Valley grant processes
- General questions
- Consultant Support
- vdigangi@valleyfoundation.org

Valerie Knight-DiGangi



- Reporting and evaluation questions
- Outcomes questions
- kstraun@cfgnh.org

Kara Straun



- giveGreater.org® questions
- Consultant Support
- schung@cfgnh.org

Stephanie Chung

